

<b>Seat No.</b>	
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**M.B.A. (Part - I) (Semester - I) Examination, May - 2014****ORGANISATIONAL BEHAVIOUR (CBCS)****Sub. Code : 57110****Day and Date : Tuesday, 27 - 05 - 2014****Total Marks : 80****Time : 2.30 p.m. to 5.30 p.m.**

- Instructions :**
- 1) **Q. No. 1 and 5 are compulsory.**
  - 2) **Attempt any two from Q. No. 2, 3, and 4.**
  - 3) **Figures to the right indicate full marks.**

**Q1)** Read the following case carefully and answer the questions given below it :[20]

The newly appointed manager of the tool making department of a company has been reviewing the records of tool makers as a means of getting better acquainted with his men. He is using every possible means to get thoroughly acquainted because he has been told that the performance of this department has been on the decline and needs to be improved.

One day he paused at the record of Subhash Mohan because Subhash appeared to him as one of the below average men. The record surprised him because in education, psychological tests and previous ratings, Subhash was among the top ten percent (10%). So he decided to have a meeting with Subhash in the afternoon.

The discussion between the two proceeded only a few minutes when Subhash invited the supervisor to stop at his house on way home to see some of his hobby work. There Subhash showed the supervisor some of the finest parts for miniature racing cars, kept in his workshop. Mrs. Subhash pointed out that her husband can hardly be dragged out of his workshop to get a good night's sleep.

**Questions :**

- a) Does Subhash have a motivational potential that could be exploited?
- b) What are the reasons for his lack of motivation on the job?
- c) What can the Manager do to motivate Subhash?

**P.T.O.**

- Q2)** a) Define OB and take a brief review of historical evolution of OB. [10]  
b) Discuss the biographical characteristics that have influence on human behaviour. [10]
- Q3)** a) Describe one theory of personality development that is studied by you. [10]  
b) What is attitude? How is it measured? [10]
- Q4)** a) Explain one theory of motivation you have studied. [10]  
b) Discuss the Lewins Three Step Model of Change. [10]
- Q5)** Write short notes (any four) : [20]  
a) Perception Process  
b) OD Techniques  
c) Conflict Resolution  
d) Creation of Organizational Culture  
e) Consequences of Stress  
f) Systems Approach to study of OB

